



HUNA TOTEM

HEADLINES

FALL
EDITION

2021



Flashback Photo

Vagabond Queen with Hoonah Men Pulling Net, Late 1960s

Photo courtesy of Huna Heritage Foundation.

Some of these men are from different crews. It was common practice for crewmembers to help each other work on nets.

Left to Right: Wilbur Lindoff, Ray Howard, Unknown, James Lindoff, Ed Mercer, Sr., Larry Sanders, Al Marvin, Nick Fawcett, Unknown, Elmer Carteeti. The Vagabond Queen was captained by Al Martin, Frank Wright, Sr., and Frank Wright Jr. William Johnson captained the Gypsy Queen.

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Letter to the Shareholders

Dear Shareholders,

We have wrapped up another quarter of the year, including our unexpected and abbreviated tourism season, and we want to share some highlights and reflect on our progress, despite these challenging days. Our mantra throughout the pandemic has been resilience, and this year has been a continuing testament to our perseverance and a determination to continue our forward motion.

As we all are aware, our cruise season was very truncated, and we didn't know whether we would see any ships this season at the beginning of the year. An invitation to testify on the Senate Floor to the Committee on Indian Affairs in Washington DC was a primary catalyst to influence legislation that would allow ships to cruise to Alaska without stopping in Canada and reinstate a partial cruise season to Alaska.

Through these pages, you'll read about the highlights and challenges of the short tourism season as well as progress made by our newest venture, HunaTek. Our federal contracting business took shape at a pivotal time and has been augmenting lost revenue experienced across our tourism-focused businesses. You'll read more detail around the HTC CARES Act Shareholder Assistance Program and the opportunity we were able to provide for our shareholders to apply for federal assistance funds as well as the Shareholder Settlement Trust distribution for November, providing distributions to shareholders in times of hardship and reduced profitability.

As always, the backbone and true value of our businesses is our people, and I would like to commend the dedication and resilience of our team. New COVID protocols, staffing shortages, and long days were just a few of the challenges our people faced with determination and grit.

We have all heard inspirational sayings about the dark night dawning into a bright new day, and we are looking toward a bright 2022 with renewed excitement and are ready for a year brimming with opportunity. Our ancestors taught us the value of standing together and we know we are stronger when we face our challenges together. With great excitement, we are poised for the next chapter as we put many of the challenges of 2021 behind us. Icy Strait Point is gearing up to welcome over 200 ships scheduled for next year, and we are pursuing new opportunities to expand our businesses and continue building value for our shareholders and community. We look forward to a new year with anticipation!

On behalf of Huna Totem Corporation, Gunalchéesh!

RUSSELL DICK

President & CEO, Huna Totem Corporation



Huna Heritage Foundation Scholarship Recipient Highlight – Michelle Young

My name is Michelle Young. I am Tlingit, Eagle moiety. My Tlingit name is Naa Kas Dei, Kaagwaantaan, Wolf House. I am the child of T'ak deintaan and the grandchild of the T'ak deintaan. My parents are John and Lisa Young. My grandparents are Frank O. and Mabel Williams, Jr.

I am in the pursuit of my 3-year graduate degree to be a Doctor of Physical Therapy from the St. Augustine University for Health Sciences in Austin, TX. I have finished most of my course work, now at a big transition in my doctoral program to going out into the clinic to be mentored by current clinicians and to shape the kind of

clinician I will become after graduation, December 2022.

On October 15, 2021, I participated in the “white coat” ceremony which is a symbolic day in our educational career for our professors to acknowledge alongside us of how far we’ve come; a gift to look back and see how equipped we are to step into a clinical setting and celebrate the skills we’ve worked hard to refine thus far. Also, I received a pin to represent our university and recited an oath written for physical therapists to step into their role as health care clinicians, prioritizing our continued education to best care for our future patients.

I will be heading to San Antonio, Texas for my first clinical rotation to serve their community, and to humbly learn from a veteran clinician willing to dedicate time and energy to refining my skill set. My fiancé, who I gratefully met day one of our program, shares similar dedication and excitement to serve our community together through physical therapy, a special reminder daily of my grandfather’s heart for serving.

We both would love to travel back to Alaska someday, to serve a community dear to my heart! As a recipient of a Huna Heritage Foundation scholarship, from undergraduate years to this day, I am forever grateful for the support and opportunity to chase this dream!

Huna Heritage Foundation Scholarships are awarded to Huna Totem shareholders and their descendants on behalf of Huna Totem Corporation.

December 1st is the deadline for second semester funding. May 1st is the annual deadline to cover the entire academic year; summer session scholarships are also available. Vocational and cultural education scholarships are open year-round. Applications can be found on the Huna Heritage website at www.hunaheritage.org. Contact Executive Director Amelia Wilson at 907-789-8582 or amelia.wilson@hunaheritage.com for more information or assistance.



Icy Strait Point: 2021 and Beyond

On May 1, 2019, a group of people gathered at the new Wilderness landing to commemorate the beginning of a new chapter for Icy Strait Point. A groundbreaking ceremony was held there amongst the trees that charted a new direction and vision for the future. Among the group were members of the Hoonah Community, Huna Totem Corporation, the Icy Strait Point Team, honored elders, and our partners and friends from Norwegian Cruise Line.

Those that were present will recall that a brisk wind was blowing that day, coming from Glacier Bay. This was seen by our clan elders as a good sign! It showed that our Huna ancestors were there with us to witness this NEW BEGINNING, this new vision and direction as we move forward with this great adventure called Icy Strait Point.

Then, 2020 arrived and with it came a worldwide pandemic. There was no operating season and the world hunkered down to weather the storm. Through it all, construction continued at Icy Strait Point and the vision for the future stayed alive. The storm raged on through 2020 and into 2021, but finally there was a little light at the end of the tunnel. A few ships started returning in July 2021. It was a short season that has been characterized by those on the frontline as feeling like the longest ever! We know it was a struggle like no other.

The 2021 season began with our first ship July 23rd and closed with our last ship on October 18th, for a total of 36 ship calls with 50,115 arriving passengers. It was wonderful to reopen and welcome guests to our community again! ISP's COVID-19 protocols were successful in keeping the community, our staff, and our guests healthy and safe. We will continue to keep our safety measures updated with the latest guidance from the CDC and continue to coordinate with the City administration in these efforts. The highlights of the season included the return of cruise ships to ISP, the hiring of over 100 employees, the dedication of the new Keet Plaza and Wyland Orca statue, and the contribution of \$2M from Norwegian Cruise Lines to the community. As it always does, Hoonah pulled together through tough times and emerged from the storm stronger than ever!

Icy Strait Point brought the new Wilderness Landing dock and uplands, new whale boats, and new Transporter Gondola into service in 2021. The Mountain Top Gondola will be in service for 2022, which will take buses off the road up the mountain and enable us to move guests around the site quickly and safely. We are still assessing the damage from the windstorm in October as we prepare for 2022.



We have come a long way since our humble beginnings in 2004! In many ways, our abbreviated season of 2021 can be compared to that year. We were faced with many challenges and had many doubts back then, just as we did this season. We struggled through many of the same challenges, uncertain that there would even be a season! Those on the frontline at Icy Strait Point were called on to deliver the ISP program and services to our guests under the most extreme conditions and must be commended for their

perseverance and hard work! To one and all of the ISP Team we say GUNALCHEESH! We truly have weathered a terrible storm that began in 2020.

The completion of our 2021 season, however abbreviated, is testimony to the strength and resilience of our people. It also marks the completion of our 17th operating season at Icy Strait Point. Now as we look forward to a truly new beginning in 2022, it is with the confidence that we can meet whatever challenges the next season will bring. This is something we have always done and will continue to do; it is who we are!



HTC Cares Act Shareholder Assistance Program is a Success

After a Supreme Court ruling that determined Alaska Native Corporations were eligible for Coronavirus Aid, Relief, and Economic Security Act (CARES Act) funding, the HTC CARES Shareholder Assistance Program was created, allowing Huna Totem to provide cash assistance directly to HTC Shareholders who experienced extra expenses and/or loss of income related to the COVID-19 pandemic. Huna Totem shareholders were eligible to apply for up to \$550 of CARES relief funding and applications were available on September 15th and accepted until October 15th.

Our CARES Team accepted 510 applications on opening day alone, marking nearly 50% of all applications submitted as received on the first day! Nearly \$600,000 was distributed to approximately 1,100 shareholders who applied for the relief payments. Thank you to each shareholder for your patience with us through this process – a first for us – and working with us to ensure your information was updated and correct in the system when needed. We processed a significant amount of paperwork over those days, and, due to the stringent requirements on this federal relief money, we had to ensure all information matched exactly. We were honored to speak with so many shareholders through the application process and enjoyed sharing extra time on the phone, over email, or in person with each of you. Overall, this program was a great success and helpful to so many in time of need.



Alaska Native Voices

Alaska Native Voices (ANV) strives to share culture, heritage, and homeland as an integral part of the Alaska visitor experience for all. Our guides provide cultural authenticity and accurate, insightful portrayals of traditional ways throughout southeast Alaska. In 2021, we hired and trained ten cultural guides, did eighteen onboard sailings, and completed 32 port presentations in Juneau and Sitka. Victoria Johnson welcomed the first ship of the season for Lindblad, and Edwell John, Jr., whose grandfather was from Hoonah and was Kaagwaantaan, was a port presenter.

Looking ahead to the 2022 cruise season, ANV will be working to increase partnerships with the cruise lines that go into Glacier Bay, add additional port presentations, and add additional cruise line partners. Guests this season expressed great appreciation for ANV guides and the experience they share about Tlingit culture and history.

Rachel Moreno, Program Manager for ANV, was awarded a beautiful Navajo Mandala with a plaque for her service as the Alaska Region Board Member from 2012-2021 for the American Indian Alaska Native Tourism Association (AIANTA). The plaque reads, "Thank you for believing in our mission and offering invaluable leadership and support." She was Vice President of the board for 8 years and was part of the team of board members who traveled to D.C. many times to secure funding and help advocate for the passage of the NATIVE ACT. Many thanks, Rachel!





Community Firewood Project to Help Elders

Members of the Huna Totem and Icy Strait Point executive and management teams participated with the City of Hoonah and the USFS Hoonah Ranger District in the community firewood project in Hoonah on October 19th. The logs were donated by Huna Totem to the City of Hoonah, and a firewood project was born. Roughly 15 cords of wood were cut, split, and delivered to a dozen elders. Backs were bent, fingers were pinched, muscles ached, and splinters were received - all in good fun and in the spirit of building community, ensuring our elders' homes will be warm this coming winter! We all agreed it was a perfect day, spent together for our community.



NOVEMBER DISTRIBUTION

2021 Distribution Calculation per POMV 2019 Trust Amendment

Distribution equals 2.0% of 5-year average of market value

<u>As of:</u>	<u>Market Value</u>
12/31/2016	35,758,169
12/31/2017	40,666,551
12/31/2018	36,655,673
12/31/2019	36,651,440
12/31/2020	34,186,646
5-year Average	36,783,696
2.0% Distributable	735,674
Total per unit annual	8.40
\$/unit per distribution	2.80
Total Distribution amount	245,224.64

**Based on the above calculation,
the payment schedule for 2021 is as follows:**

On or before March 15th	\$2.80/unit
On or before August 15th	\$2.80/unit
On or before November 15th	\$2.80/unit

REMINDER: November distribution checks were mailed and direct deposit accounts credited on November 10, 2021. The November distribution was the third equal payment of \$2.80 per unit for 2021, and is the final Shareholders Settlement Trust distribution for 2021.

As a reminder, the annual 2021 payment of \$8.40 per unit was calculated based on a multiplier of two percent (2%) of a five (5) – year rolling average of the market value of the Trust in accordance with the amended 2019 Trust distribution policy. The annual amount was payable to unitholders in three equal payments of \$2.80 per unit in March, August, and November, with the date of record being the first of each month.

Shareholders not currently benefiting from our direct deposit services are encouraged to register at www.myhunatotem.com or contact Shareholder Relations at 907-789-8500.

Huna Heritage Foundation Digital Archives



2022 HHF Digital Archives Calendars

Hoonah possesses a rich art history that Huna Heritage Foundation is actively working on documenting for the access and enjoyment of current and future generations. We are excited to share the 2022 calendar that features photographs of Hoonah art held at the Smithsonian's

National Museum of the American Indian in Washington, D.C. Many are unaware of the vast collections of Hoonah art held in archives and museums around the world. The calendars represent one way to share our collective history. The calendars also share information on each piece of art featured and provides guidance on how to find out more about each item. We are also excited to share Tlingit names of the months as shared by long time Hoonah Tlingit culture and language teacher Katherine (Brown) Mills. The calendars are being mailed to all Huna Totem shareholders at the address on file. Copies are also available for partner organizations and interested community members. We are happy to provide these calendars at no cost through an Institute of Museum and Library Services grant awarded to Huna Totem Corporation on behalf of Huna Heritage Foundation. Contact Huna Heritage Foundation for more information.

HunaTek Continues to Grow

Huna Totem's imprint in the federal contracting space is growing. Since its initial entrance into the market in December 2018, it has established the HunaTek brand with focus on growing its operational success to support the continued diversification into the federal space. This has resulted in significant year-over-year growth within the federal portfolio despite the COVID-19 pandemic. To carry forward this momentum, Huna Totem planned for and implemented a subsidiary holding company, HunaTek Holding, LLC. The holding company serves as the portfolio's parent company and provides direct oversight to each subsidiary as well as common administrative services to facilitate efficiencies in operations, governance, and compliance for the growing subsidiaries. Another great development this year is the admission of HunaTek System Solutions into the SBA 8(a) BD Program as well as the submission of its third subsidiary, HunaTek Professional Services, into the program. With two fully operational 8(a) certified companies, and another in line for 2022, Huna Totem will be able to pursue a greater number of set-aside contracts in complimentary areas of business for 2022.

Before year-end, HunaTek Holding, LLC will be posting an internship program application to its website: www.hunatek.com and Huna Totem's website. The desired candidate will be interested in learning and growing within this specialized area of work, demonstrate strong work ethic, and be willing to spend time in the Washington D.C. area. Please look for this and other Shareholder employment/development opportunities. The ultimate goal of HunaTek is build capabilities, not only at the company level, but among its Shareholder base.



SENDING OUR HEARTFELT CONDOLENCES

It is with deepest sympathy that Huna Totem acknowledges and honors the following Shareholders who have gone to the other shore in recent months of July, August, and September.

Our thoughts and prayers are with the family, friends, and clans of:

Donna Willard
Yvonne Martin
Priscilla Mooney

Florence Rimot
John Howard
Corey Murphy

Jacob Goenett
Maudie Johnson
Karen Roberts



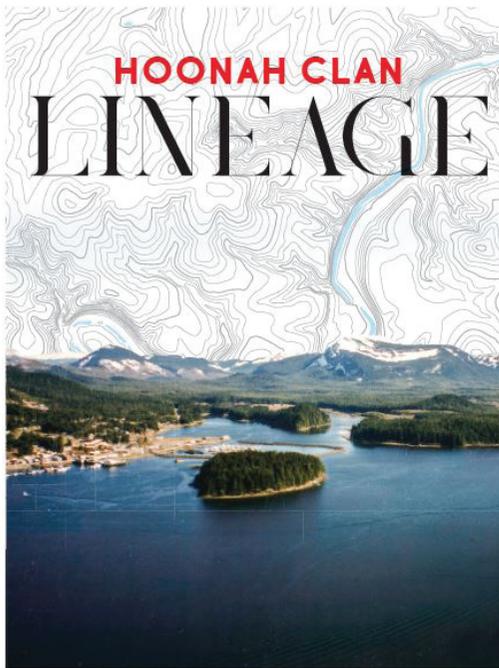
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HOONAH CLAN LINEAGE BOOKS



The Hoonah Clan Lineage books represent a living record of our clan history for the benefit of present and future Hoonah clan members. Books will be available in December 2021. Huna Totem shareholders, descendants, as well as clan and community members who would like a copy can pick up in person at the Huna Heritage Foundation offices in Hoonah and Juneau. Copies can also be mailed, or we can supply digital copies by email or on a thumb drive.

Online access to the Hoonah Clan Lineage books will be available at the MyHunaTotem shareholder web portal.

Please contact Amelia Wilson, Huna Heritage Executive Director at 907-789-8582 or amelia.wilson@hunaheritage.com to request a copy.



To receive paperless communication, opt-in on your MyHunaTotem account.

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Please submit your shareholder news, stories and events, with an accompanying high resolution photo to shareholders@hunatotem.com